



BROKERING BETTER PARTNERSHIPS ONLINE WORKSHOP

The Working Together More Fund (WTMF) is 10 years old! To mark this milestone the WTMF is gifting small NGOs a partnering opportunity.

Your organisation is warmly invited to join an on-line workshop 'Brokering Better Partnerships'. This is made up of three weekly, 1.5 hours interactive sessions. The details are below.

Who is this for?

This is for staff, volunteers, or members, of small organisations whose annual operating payments are under \$125,000. We are gifting this workshop to NGOs who are Tier 4 on the Charities Register. See <https://www.charities.govt.nz/reporting-standards/tier-4/>.

This is a great opportunity for your organisation, if you want to learn more about partnering with other NGOs, businesses, government, iwi or leaders in your community.

What you'll gain from the workshop

The workshop will:

- Deepen your knowledge of **what** partnering means – to you and others
- Clarify **why** you might choose to partner to reach a common goal or outcomes
- Assist you to **identify your drivers to partner**; and overcome potential **barriers**
- Give you useful **tools and mindsets** to take away and assist you **in building collaborations**
- Get you insights into **good practice principles** and **what it takes to partner effectively**
- **Connect you with others** in the sector who are interested in partnering
- **Strengthen your role in brokering** partnerships.

The workshop offers you an **interactive and practical** opportunity to plan next steps and network with potential partners.

Session Details

Each session will be on Zoom, you will be sent the links. Sessions will include interactive groups.

Session 1

5 August 2020

11am - 12.30pm

Why partner or collaborate?

What do you and others mean by partnering?

What do you and others want from partnering?

<p>Session 2</p> <p>12 August 2020</p> <p>11am - 12.30pm</p>	<p><i>How do partnerships best develop?</i></p> <p><i>What processes can we best use?</i></p> <p><i>What are your challenges?</i></p> <p><i>How to work with these challenges.</i></p>
<p>Session 3</p> <p>19 August 2020</p> <p>11am - 12.30pm</p>	<p><i>What behaviours and principles work best when partnering?</i></p> <p><i>How do we build agreement?</i></p> <p><i>What are your next steps? What or who can assist?</i></p>

How to enrol

Click [here](#) to fill out the enrolment form. We have a limit of 30 enrolments, so be in quick.

For questions about the workshop or partnering contact: trish@thoughtpartners.co.nz.

Who is offering this workshop?

This workshop is a collaboration between the global Partnership Brokers Association and Working Together More Fund.

Co-facilitators are Trish Hall, Associate of the global Partnership Brokers Association and Director of Thought Partners and Belinda Gorman, Associate of the global Partnership Brokers Association and Director of Collaborate.

Trish's other 'hats' include: being a board member of several NGOs in Aotearoa; a facilitator of partnering initiatives in New Zealand and the Pacific; and a mentor to partnership brokers internationally.

Belinda works with businesses, government agencies, and NGOs in New Zealand and internationally to deepen their impact through partnership.

The [Partnership Brokers Association](#) is an international not-for-profit dedicated to supporting and developing the people and partners who work at making partnerships effective.

Need more in-depth professional development on partnering?

For those of you who are already making partnerships happen, consider a 4-day intensive professional development to strengthen your partnering skills, insights, and impact. This will be face to face and in Wellington, 3-6 November 2020. See the brochure and enrolment [here](#). The programme is free for Tier 4 organisations thanks to the WTMF. Enrol early as these free places are limited.